

# Stone Forest



## HIGHLIGHTS

### INDUSTRY:

Food & Beverage -  
Wholesale Distribution

### SOLUTION:

IT Managed Services,  
Microsoft 365 and  
Microsoft Dynamics  
365 Business Central

### RESULTS:

- Faster speed to market
- Flexibility with security for remote work
- Smart decision making

## Maximising Digital Benefits with the Right ERP Solution and IT Managed Services for a Traditional Beverage Distributor

### CHALLENGE

The client is a leading local importer and distributor of Asian wellness beverages. Being a traditional business with no in-house IT expertise, they were facing numerous challenges as they look to modernise workflows and optimise their digitalisation benefits. Their piecemeal approach to technology adoption and poor IT management greatly hindered employee productivity and business agility.

### SOLUTIONS

The client turned to Stone Forest to help automate manual workflows, streamline processes, and integrate technologies. After understanding their key pain points and business objectives, we align their digital priorities holistically and helped them to:

- ▶ Unify and fully digitalise their Accounting and Finance processes, coupled with automated notifications and approval workflows within Microsoft Dynamics Business Central
- ▶ Digitalise and standardise forms and templates for data integrity and branding consistency
- ▶ Move to the cloud with robust Business Central and Microsoft 365 business solutions to support secure remote collaboration and work
- ▶ Fully manage their IT from the day-to-day operations to support, and maintenance
- ▶ Provide integrated IT, security and digitalisation advisory and planning for technology optimization
- ▶ Integrated Power BI, a Microsoft data analytics tool and a custom data warehouse utility, to leverage accounting data and data from other sources for management reporting with customised reports and visual dashboards

### RESULTS

After our digital advisory, solutions recommendation and implementation support, the client enjoyed the following benefits:

- ✓ Improved overall efficiency and productivity with elimination of routine work and process automation so they can serve clients faster and better
- ✓ Flexibility with security for remote work, allowing employees to work anywhere, anytime, on any device
- ✓ Quick, informed decision making with real-time insights for a holistic and accurate view of the business performance
- ✓ Single IT partner that is able to align business objectives and digitalisation goals in a holistic, secure and compliant manner for sustainable growth
- ✓ Ease of technology vendor management, coordination, and billing

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